

CRYSTALS

BUDGETARY OFFER

OFFER DATE:

OFFER REVISION:

PAYMENT TERMS:

SHIPPING TERMS:

CUSTOMER REF #:

TO: Ph.D. Zhiwen Zhao Jefferson Lab. / TJNAF 12000 Jefferson Avenue Newport News VA, 23606 USA FAX NO: +1 (757) 2697363

PHONE: +1 (757) 2695510

Please refer to top offer number when placing an order.

In response to your request, we are pleased to offer the following:

Customer. Notes:		Price/m for spools will be same as Price/m of rough-cut pieces. DTF refers to diamond-tool finish, RC refers to Rough-cut				
ITEM	QTY	DESCRIPTION	UNIT PRICE USD	TOTAL PRICE USD		
1	180,000	BCF91A 1mm x 1m RC Price per piece for DTF is \$2.42 SGC Part No: TBD	\$1.11	\$199,800.00		
		Estimated Lead Time: TBD				
2	3,600	BCF91A 0.5mm x 1m, RC Price per piece for DTF: \$2.03 each SGC Part No: TBD	\$0.92	\$3,312.00		
	70.000	Estimated Lead Time: TBD	05.45	4 070 000 00		
3	72,000	BCF98 1 mm x 5m, RC Price per piece for DTF: \$6.46 each SGC Part No: TBD Estimated Lead Time: TBD	\$5.15	\$370,800.00		
4	90,000	BCF98 1 mm x 2m, RC Price per piece for DTF: \$3.37 each SGC Part No: TBD Estimated Lead Time: TBD	\$2.06	\$185,400.00		
5	720	BCF98 0.5mm x 5m, RC Price per piece for DTF: \$4.72 each SGC Part No: TBD Estimated Lead Time: TBD	\$3.40	\$2,448.00		

Friday, April 05, 2013 OFFER NUMBER:

QUO-34747-HRNHQ2 0

Net 30 Days Ex Works Factory NA



CRYSTALS

ITEM	QTY	DESCRIPTION	UNIT PRICE USD	TOTAL PRICE USD
6	3,600	BCF98 0.5mm x 2m, RC	\$1.36	\$4,896.00
		Price per piece for DTF: \$2.68 each SGC Part No: TBD		
		Estimated Lead Time: TBD		
Lead times are based on our current workloads. A firm delivery date will be provided at the time of order.		Total	\$766,656.00	

NOTE: The prices quoted herein are valid for: 60 days

By:

Amy Snyder, Customer Service Representative Tel: +1 (440) 834-5696 Email: amy.snyder@saint-gobain.com

Country of Origin: USA

Note: Saint-Gobain Crystals products are of a highly complex nature. Our commitment under any product sale based on this offer or any further correspondence in this regard shall therefore be limited to the delivery of products complying with the functional specifications expressly mentioned in this Formal Offer and/or contained in written documents (e.g. Technical Instructions) provided by us. Any other functional specification not expressly mentioned in these documents can not be warranted, even if inherent and measured in samples provided by us.

Any sale made pursuant to this offer will be governed by Saint-Gobain Crystals standard terms and conditions of sale. Your acceptance of this offer is conditioned upon written verification to the satisfaction of Saint-Gobain Crystals of your credit worthiness.

CC: