



**SAINT-GOBAIN**  
**CRYSTALS**

**FORMAL OFFER**

**TO:** Mehdi Meziane  
Duke University  
Box 90308  
Durham NC, 27708  
USA

**FAX NO:** +1 (919) 6842422

**PHONE:** +1 (919) 660 2574

**OFFER DATE:** Thursday, January 24, 2013

**OFFER NUMBER:** QUO-34221-LGBYB2

**OFFER REVISION:** 0

**PAYMENT TERMS:** Net 30 Days

**SHIPPING TERMS:** (FOB) Free On Board

**CUSTOMER REF #:** NA

Please refer to top offer number when placing an order.

In response to your request, we are pleased to offer the following:

Customer. Notes:				
ITEM	QTY	DESCRIPTION	UNIT PRICE USD	TOTAL PRICE USD
1	230,000	BCF91A 1mm x 1mm, MC  Estimated Lead Time: TBD	\$0.87	\$200,100.00
2	3,500	BCF91A 0.5mm x 1mm, MC  Estimated Lead Time: TBD	\$0.72	\$2,520.00



  
**SAINT-GOBAIN**  


---

  
**CRYSTALS**

ITEM	QTY	DESCRIPTION	UNIT PRICE USD	TOTAL PRICE USD
3	782,000	BCF98 1mm x 1mm, MC  Estimated Lead Time: TBD	\$0.64	\$500,480.00
Lead times are based on our current workloads. A firm delivery date will be provided at the time of order.			<b>Total</b>	<b>\$703,100.00</b>

NOTE: The prices quoted herein are valid for: 60 days

By: \_\_\_\_\_

Amy Snyder,  
Customer Service Representative  
Tel: +1 (440) 834-5696  
Email: amy.snyder@saint-gobain.com

Country of Origin: USA

Note: Saint-Gobain Crystals products are of a highly complex nature. Our commitment under any product sale based on this offer or any further correspondence in this regard shall therefore be limited to the delivery of products complying with the functional specifications expressly mentioned in this Formal Offer and/or contained in written documents (e.g. Technical Instructions) provided by us. Any other functional specification not expressly mentioned in these documents can not be warranted, even if inherent and measured in samples provided by us.

Any sale made pursuant to this offer will be governed by Saint-Gobain Crystals standard terms and conditions of sale. Your acceptance of this offer is conditioned upon written verification to the satisfaction of Saint-Gobain Crystals of your credit worthiness.

CC: